

2025

Operating in Kenya, Uganda



Delliams Technologies LTD

The Company Profile

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The Instance of Technology

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DELLIAMS TECHNOLOGIES LTD

The Instance of Technology
Lotus House, 2nd Floor, Haile Selassie Avenue
P.O.BOX 60120-00100 NRB
Nairobi 047 00100
Kenya

Our Ref: DETL/QTL/2025/2941/ADMIN/02

January 7, 2025

TO WHOM IT MAY CONCERN,

OBJECT: INTRODUCING DELLIAMS TECH. TO THE PANEL OF YOUR ORGANIZATION.

Delliams Technologies is a Private ICT Company fully registered in Kenya under section 486 of the Company’s Act of the laws of Kenya. Under the Infrastructure category, we ensure our clients builds and operates highly secure, enterprise-class data center facilities with the infrastructure needed to enable 100% uptime for our client’s critical ICT equipment and applications.

Our top-tier facilities provide business solutions for customized ICT deployments, and industry compliance regulations which are coupled with unmatched support. Allowing outsourcing for ICT management, maintenance and operations at any level your business requires.

This coupled with our qualified, well trained and experienced Hardware and Software engineers, makes us one of the most respected ICT Companies in Kenya.

It is our belief that our experienced engineers and a responsive management makes us an easy Company to deal with.

We therefore wish to restate our commitment to developing a mutually beneficial business relationship with your organization to being selected as your preferred partner as well as supporting your system standards through improvised technology.

Thank you and looking forward to hearing from you.

Yours Sincerely,

Dennis M. Odhiambo
Director

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+254 20 2024088
P. O. BOX 60120-00100 GPO
NAIROBI, KENYA

Sign

Delliams Technologies LTD



2. About Us - Delliams Technologies LTD

Delliams Technologies Limited Liability Company is a Private ICT firm fully registered in Kenya under Section 486 of the Company's Act and the Laws of Kenya. Headquartered at the heart of Kenya's Capital, Nairobi City, the Company was launched in 2016 to be a leading service provider in the area of quality & Affordable business technology. **REG No.- PVT-9XU8K87.**

The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize their benefits.

Delliams Technologies Limited strives to be a leading provider of quality & affordable ICT solutions in the ICT Industry. Partnering with the best of breed technologies such as Hewlett Packard, D-Link, APC, **Printronic**, Microsoft, Dell, Apple, **Tally Genicom**, Toshiba, Microsoft, ACER, among many other, we employ best practices developed over the years of Customer service. We are extremely committed to delivering quality advice, sales and support to assist our clients to achieve the maximum from their ICT investment.

Our values determine how we treat our clients and business associates. They define who we execute our assignments. It also helps us to work together in the most effective way for the benefit of all. Our core values are: -

1. **Desire for Excellence**
2. **Trust and confidence build-up**
3. **Innovation**
4. **Transparency**
5. **Team Work**



As we look at the growth over the years since our inception, we are extremely proud of what we have achieved, and even more excited about our outlook for an equally promising future. We have successfully transitioned from a local Nairobi start-up to become a respected firm countrywide, garnering business from across the nation, while earning our clients' trust along the way.

It is satisfying to know that we are able to assist our clients build the strategic blueprints that enable them to connect and operate pivotal aspects of their business more efficiently and economically. Customer satisfaction is the hallmark by which we measure our performance, and we hold ourselves, as do our clients, to the highest standards of quality.

Vision Statement

To be the leading provider of Affordable & Best Quality ICT Solutions to individuals and organizations from every Economic Sector.

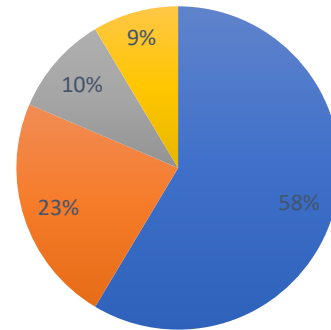
Mission Statement

A reputable Company in the ICT industry through quality, high standard, reliable solution & affordable service provision.

Our Motto

The Instance of Technology.

Delliams Technologies LTD - ICT Services & Solutions



■ Technical Support ■ ICT Sales
■ Systems Security ■ Hosting Services

Why Delliams Technologies Limited?

Delliams Technologies LTD -Kenya is a Company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. In this continually evolving marketplace, our clients are more informed than ever about their solutions provider options. Even so, they continue to select Delliams Technologies LTD as their partner of choice because of our experience, commitment, quality and integrity.

Reseller Partnership

In addition to partnerships that certify us to offer top global IT products and services, **Delliams Technologies LTD** has several reseller relationships. These enable us to act as your channel for leading technologies, while using our experience, knowledge, service commitment and support to ensure a smooth, streamlined and hassle- free IT process.

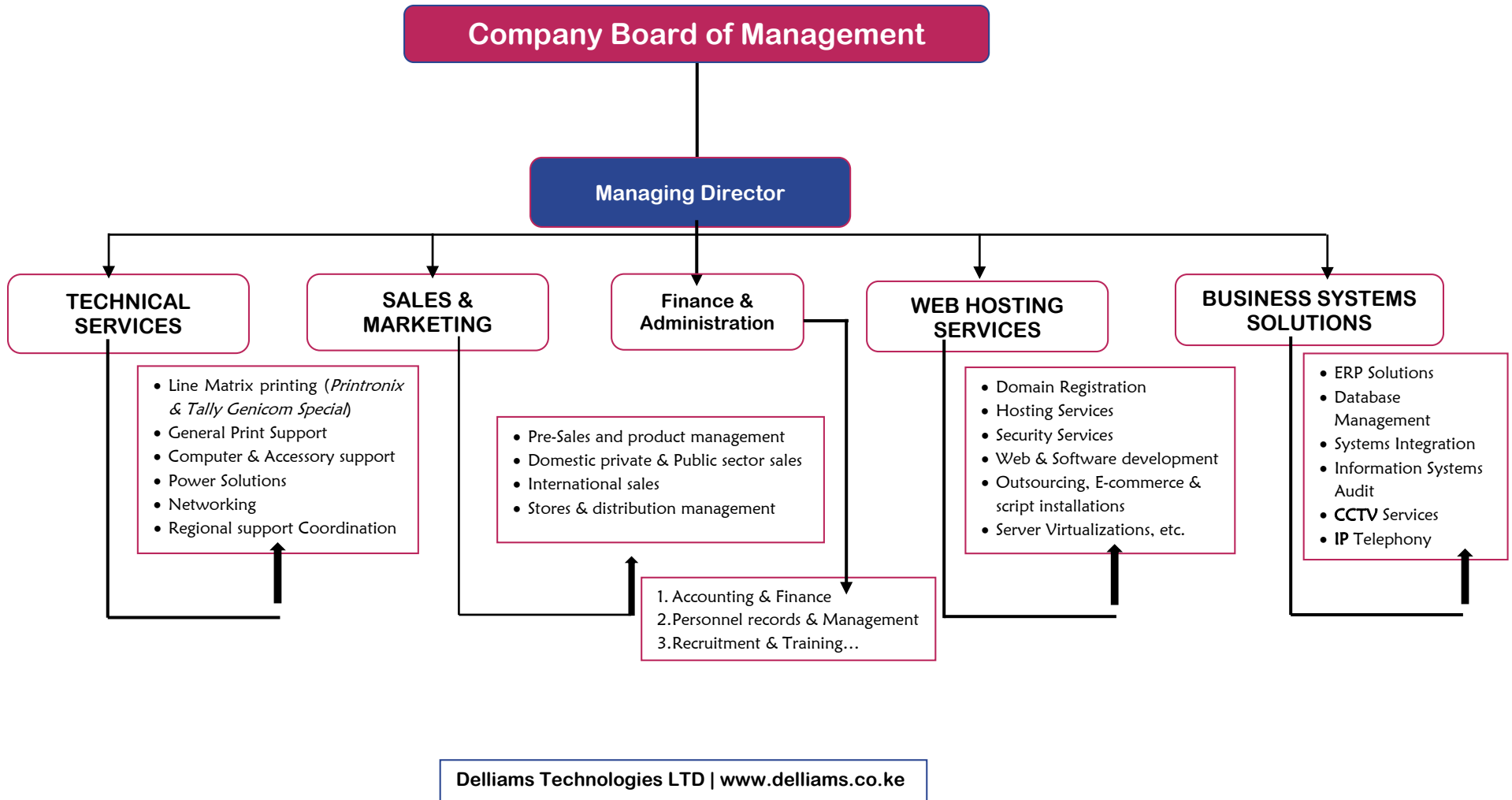
Empowerment Profile

Delliams Technologies LTD recognizes the value inherent in black economic empowerment and considers genuine diversity management as a sound business practice.

Our Expertise

Delliams Technologies LTD has extensive experience in the delivery of consulting services targeted at developing, promoting, stimulating and supporting clients in setting up and running their IT environment and information systems.

The Company Organogram



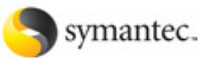
3. Key Management Staff - Delliams Technologies LTD

PERSONEL	IN BRIEF
<p>Quinter Opot Finance, Administration Division</p>	<p>Experienced in multiple facets of management, including training, client relations, and supervision of teams and projects. Skilled in operations management functions, such as overseeing work flow, maintaining production of facilities, and auditing processes for efficiency and effectiveness. Prior work developed proficiency in project management and quality improvement initiatives carried out through management channels. In charge of application of infrastructure and resources to improve departmental and company-wide performance through effective management techniques.</p>
<p>OTIENO DENNIS ODHIAMBO LEAD TECHNICAL & SUPPORT</p>	<p>Strong leadership skills balanced with collaborative focus to forge solid relationships with coworkers while giving clear direction to teams and departments. - Effective planning and resource management to accomplish both immediate and long-term goals. - Excellent problem-solving abilities permit him to devise unique, innovative solutions. - Extensive technical knowledge includes Windows, MacOS, and UNIX environments, as well as MS Office, IBM Notes, Adobe Creative Cloud, Tally Genicom, and Kyocera. - Adept at patient, detailed instruction by which I teach others and troubleshoot technical problems.</p>
<p>PHELIX WILLIAMS Head of Operations</p>	<p>Experienced product manager with 7 years of experience. Highly skilled in sales and marketing methods and principles, proven with a rise in sales for three consecutive quarters in current position. Excellent communicator who knows how to make every client and employee feel at ease and important. Dedicated, responsible, and organized in every task. Qualified manager with the knowledge and training to lead other members of a product development team, including working knowledge of resource allocation, production methods, customer satisfaction evaluation, and strategic planning strategies.</p>
<p>OGADA BRIAN IT MANAGER (Business Systems & Web Services)</p>	<p>Professional IT manager who has been in the industry for more than 10 years. Detail- and results-oriented individual with above-average critical thinking skills, time management skills, and organizational skills. Qualified IT project manager who communicates well with clients, co-workers, and supervisors alike. Interested in getting results and ensuring a great customer experience for each client.</p>
<p>Marion Rebecca Amella The Company Secretary</p>	<p>Professional business administrator with background in sales, marketing, client relations, and financial management. Highly skilled in managing operational duties of business and propelling teams towards success. Prior experience in organizational leadership and executive administration lends strong leadership abilities to qualifications. Exemplary professional expertise and superior communication skills in both written and spoken forms. Previously led teams ranging in size from 25 to 150, and successfully optimized company budget by 29 percent.</p>

4. Our Services Overview - Delliams Technologies LTD






- a) **ICT Business Solutions.**
- i) **Business Process Automation Solutions.**
We utilize multiple technologies such as Microsoft SharePoint and K2 workflows to automate processes in your business. Some of the benefits include: Streamline communication in your business process, enforce accountability, etc.
 - ii) **Data Management Solutions**
In line with best practices, many Businesses are going paperless and rely on electronic data. A business with no data cannot run and unfortunately many businesses find this out the hard way when they lose their data. It is critical that all electronic data is managed according to a secure and carefully planned policy.
 - iii) **Internet Management Solutions.**
Do you know how much time you team spend on the internet? Monitoring and controlling web activity in your business will see improved productivity as well as cost cutting on internet costs.
 - iv) **Remote CCTV Solutions.**
Do you ever wonder what is going on at your business when you are not there? Well you can now check in as required with our affordable CCTV solutions. Remote viewing on tablet or smart phone and advanced motion schedule can manage email alerts easily.
- b) **ICT Technical Solutions.**
- i) **IT Support and Equipment Preventive Maintenance Services.**
We supply all of our end users with a workflow to follow should they require assistance. This allows us to prioritize our support to the required tiers and any issues quickly. Also to enable 100% uptime performance and longer lifetime, we provide PM exercise periodically exclusively to enable you enjoy using your device.
 - ii) **IT Infrastructure Planning, Implementation and Support.**
ICT infrastructure has become the backbone of most businesses but unfortunately many businesses only find this out when it is too late and their businesses has come to a standstill. We provide design, implementation and support of your ICT backbone to ensure that your business is always business as usual.
- c) **ICT Consultancy Services.**
- i) **ICT Assessment and Review.**
A comprehensive IT assessment will help you better understand your current state of technology and prepare your business for future needs and growth. Our engineers and consultants can help you achieve these objectives through a comprehensive analysis of the state of your organization from a technology perspective.
 - ii) **Backup & Disaster Recovery Planning (DRP).**
A DRP describes the exact steps that will be taken to get your business up and running after a disaster. It is critical that all businesses have a DRP in place as disasters can cripple a business and unfortunately many businesses only find this out when it is too late.
 - iii) **IT Forensic Investigations.**
Unfortunately, there are times when investigations are needed and we are here to assist you during these confidential investigations.
 - iv) **IT Governance.**
It is important that your business has IT policies, Procedures and Agreements in place to govern the way technology is used within your business.
 - v) **Microsoft Licensing.**
 - vi) **Technical Training.** We offer in-person technical training to ensure our clients are getting the full benefit from their technology investments.
- d) **Web design and Hosting Services**
- e) **Graphic Design & Printing Services**
- f) **Structured Cabling; Data and Voice cabling and Data Center cabling services.**
- g) **Power Backup solutions**
- h) **IP Telephony Services and many more related ICT Services.**

6. Our Partners - Delliams Technologies LTD





7. Our Clients - Delliams Technologies LTD

	<p>HAPTECH INTERNATIONAL LIMITED - KAMPALA</p>	<p>P.O.BOX 27248 Kampala- UGANDA Plot 425 Mawanda Road - Kamwokya www.haptechint.com</p>
<p>PIGEON</p>	<p>PIGEON FINANCIALS SERVICES LIMITED</p>	<p>Region Financial Services Limited Golf View plaza, Wambui Road Off Thika Road Nairobi City Kenya</p>
	<p>WOUND CARE SOCIETY OF KENYA</p>	<p>Menelik Medical Centre, Menelik Road, Kilimani, Nairobi. Website: www.wcsk.or.ke</p>
	<p>SURGEODERM SURGICAL CENTRE</p>	<p>Theta Lane, Off Lenana Road, Kilimani-Nairobi P.O Box 9307-00300, Nairobi. Website: www.surgeoderm.com</p>
	<p>JOPECOTRA PEER COUNSELLING</p>	<p>Elgeyo Marakwet Court, Elgeyo Marakwet Road-Off Ngong Road, Nairobi-Kenya Website: www.jopecotra.org</p>
	<p>AGBATEL CONSULTING LTD</p>	<p>Physical Address: 7 DIANI LANE, OFF DIANI ROAD, THOMPSON ESTATE L.R. No 330/1068, KILIMANI Website: www.agbatel.com</p>
	<p>GLOW SPA & LOUNGE</p>	<p>1st Floor, One Padmore Place, George Padmore Road, Kilimani Web: www.glowspa-lounge.com</p>

8. Contact Information - Delliams Technologies LTD



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Haile Selassie Avenue.
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Technical Unit:	techsupport@delliams.co.ke
Sales Unit:	techsales@delliams.co.ke
Web-design & Hosting Services:	hosting@delliams.co.ke
Printing Services:	info@delliams.co.ke
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Cell:	+254 (72) 1 690 573 +254 (713 947 689
Operations:	onsales@delliams.co.ke

